



IT&T Service Price Catalogue





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1 Data Ethernet Services

Data Ethernet Services offer secure and private connections between points inside AIA Campus Network. By combining a wide range of services a customer can benefit from the high available, resilient IP network and the AIA's Engineering team to design together the best solution that meet your business needs. Data Ethernet Services offers data ports for the following cases:

- Point-to-Point connection between customer points inside AIA campus.
- Access customer equipment to the internet by using AIA Internet Services.
- Access customer hosted equipment from its local point to AIA data center services.

| VLAN | | | | Fees € |
|----------------------|----------------------------|---|---------|-------------|
| Service Item Code | Service Name | Service Description | Monthly | One Time |
| VL0100 | Data V-LAN Port | Data Port - LAN (100Mbps) Maintenance fee | 11,74 | 36,67 |
| VL0101 | Data V-LAN Port (1Gbps) | Data Port - LAN (1000Mbps) Maintenance fee | 65 | 36,67 |



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| D - | | | ent |
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| 110 | nar | TM | ent |
| | | | |

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2 Metro Ethernet Services

AIA offers Metro Ethernet Services (Point-to-Point) between customers' local point inside the airport campus and his remote point outside airport campus. The service is the ideal solution for businesses that require a fast, efficient and reliable means of communications.

Connections with High Specifications

- Broad range of speeds: Speeds range from 1Mbps to 200Mbps and can be adapted to the particular needs of any business.
- Exclusive Capacity which is guaranteed and uninterrupted 24 hours a day.
- The Business Customers Support operates 24 hours a days, 365 days a year for your technical support.
- Customer Network Terminal Equipment (NTE) must be hosted in AIA's secured and high available and reliable data center premises.
- Hosting Services

| | Service Fees € | | | |
|----------------------|----------------------------------|---|---------|-------------|
| Service Item Code | Service Name | Service Description | Monthly | One Time |
| MEP1M | Metro Ethernet Service 1 Mbps | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Includes: | 470,76 | 444 |

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| | | Line between external customer | | |
|-------|----------------------------------|--|--------|--------|
| | | Point of Presence and AIA. | | |
| MEP2M | Metro Ethernet Service 2 Mbps | Includes: Cosmote Ethernet 2Mbps - EVC Local Cosmote Ethernet 2Mbps - Monthly Access Fees per end (2) Data V-LAN Port (2) Hosting per U height Connection Fees per end_COSMOTE Ethernet up to 4Mbps_NRC (2) Notes: Circuit will be terminated to new or existing customer VLAN in AIA. | 492,36 | 444 |
| | | (e.g. Router) must be hosted in AIA Data Center. | | |
| | Metro Ethernet | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Iincludes: | | |
| MEP4M | Service 4 Mbps | Notes: 1. Circuit will be terminated to new or existing customer VLAN in AIA. | 840,36 | 444,00 |
| | | 2. Active Customer Compoenents (e.g. Router) must be hosted in AIA Data Center. | | |

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| MEP6M | Metro Ethernet Service 6 Mbps | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Iincludes: | 924,36 | 1800,00 |
|-------|----------------------------------|--|--------|---------|
| MEP8M | Metro Ethernet Service 8 Mbps | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Iincludes: | 965,16 | 1800,00 |



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| MEP10M | Metro Ethernet Service 10 Mbps | 2. Active Customer Compoenents (e.g. Router) must be hosted in AIA Data Center. Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Iincludes: Cosmote Ethernet 10Mbps - EVC Local Cosmote Ethernet 6Mbps up to 100Mbps- Monthly Access Fees per end (2) Data V-LAN Port (2) Hosting per U height Connection Fees per end_COSMOTE Ethernet up to 10Gbps_NRC (2) Notes: Circuit will be terminated to new or existing customer VLAN in AIA. | 1008,36 | 1800,00 |
|--------|-----------------------------------|---|---------|---------|
| | | 2. Active Customer Compoenents (e.g. Router) must be hosted in AIA Data Center. | | |
| MEP50M | Metro Ethernet Service 50 Mbps | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Iincludes: | 1601,16 | 1800,00 |



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| | | Circuit will be terminated to new or existing customer VLAN in AIA. Active Customer Components (e.g. Router) must be hosted in AIA Data Center. | | |
|---------|---------------------------------------|---|---------|---------|
| MEP100M | Metro Ethernet Service 100 Mbps | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Includes: | 2126,76 | 1800,00 |
| MEP200M | Metro Ethernet Service 200 Mbps | Point to Point Metro Ethernet Local (Athens Metropolitan Area) Leased Line between external customer Point of Presence and AIA. Iincludes: Cosmote Ethernet 200Mbps - EVC Local Cosmote Ethernet up to 1000Mbps- Monthly Access Fees per end (2) Data V-LAN Port (2) Hosting per U height Connection Fees per end_COSMOTE Ethernet up to 10Gbps_NRC (2) | 3595,56 | 1800,00 |



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| Notes: 1. Circuit will be terminated to new or existing customer VLAN in AIA. | |
|---|--|
| 2. Active Customer Compoenents (e.g. Router) must be hosted in AIA Data Center. | |

Notes: 1. For Metro Ethernet Services of higher Bandwidth please contact your Account Manager.

- 2. The abovementioned prices are indicative. The feasibility study is necessary for the accurate calculation of the costs.
- 3. COSMOTE Metro ethernet service duration is 24 months unless otherwise agreed.
- 4. Customers hosted in AIA's Data Center may choose Metro Ethernet services by VODAFONE.

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3 Internet

The Internet service aims at the provision of Internet access to all AIA's customers. The objective is to provide a reliable, fast Internet access via high available network of AIA.

Customers can select Internet Access via two services;

3.1 Direct Internet Access - DIA PLUS

• Direct Internet Access (DIA) services are a quality and reliable solution for internet connectivity and offer flexibility to meet the most specialized needs of a business.

Service technical characteristics: □ Public WAN IPv4 address (single IPv4) □ Customer has control over the IPv4 address (eg NAT) □ Upon request a static block of 8 IP address (/29) (additional fee) □ Direct unrestricted access to Internet □ Allows Incoming/outgoing connections □ Symmetric Guaranteed Bandwidth Capacity from 20Mbps – 200Mbps □ 24x7x365 technical support □ Customer Equipment Hosting in AIA DC

Use Case

- □ Server
- VPN Concentrator
- ☐ Customer can create his own network with own gateway router (CPE)

| | Service Fees € | | | |
|----------------------|----------------|--|---------|-------------|
| Service Item Code | Service Name | Service Description | Monthly | One Time |
| IB20MS | DIA 20 Mbps | Symmetric Guaranteed Bandwidth Capacity Internet Access. Services not included: -1 Static Public IP Address (10,45€). | 423 | |
| IB30MS | DIA 30 Mbps | Symmetric Guaranteed Bandwidth Capacity Internet Access . Services not included: -1 Static Public IP Address (10,45€). | 455 | |

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| IB50MS | DIA 50 Mbps | Symmetric Guaranteed Bandwidth Capacity Internet Access . Services not included: -1 Static Public IP Address (10,45€). | 585 | |
|---------|--------------|---|------|--|
| IB100MS | DIA 100 Mbps | Symmetric Guaranteed Bandwidth Capacity Internet Access . Services not included: -1 Static Public IP Address (10,45€). | 780 | |
| IB200MS | DIA 200 Mbps | Symmetric Guaranteed Bandwidth Capacity Internet Access . Services not included: -1 Static Public IP Address (10,45€). | 1170 | |

Notes: 1. For DIA circuits of higher bandwidth please contact your Account Manager. 2. DIA service delivery time is up to fifteen (15) days 3. Potential Cabling costs are finalized upon site visit.



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3.2 Direct Internet Access Lite Internet Connect – **DIA LITE**

Internet Connect services are a quality and reliable solution for Internet connectivity to meet basic Internet access.

Service technical characteristics:

| Allocated Private IPv4 static address block (16 x IPv4 - /28) |
|---|
| In-direct restricted access to Internet |
| By default, no incoming connections |
| AIA performs Carrier Grade NAT (CGNAT) |
| Symmetric Bandwidth Capacity 20Mbps |
| 24x7x365 technical support |
| |

Use

| | , , , |
|------|--|
| | 24x7x365 technical support |
| e Ca | ase: |
| | Outbound Internet for small/medium customers |
| | POS Equipment |
| | Customer LAN with hosts only |
| | Customer can connect up to 10 Data Ports |
| | No use for VPN Concentrator , SD-WAN solution |
| | Can be combined with Data Ports and WiFi Service |
| | |

| Internet Connect | | | Service Fees € | |
|--|----------------------------|--|----------------|---|
| Service Service Name Service Description Item Code | | Monthly | One Time | |
| DIAL20 | Internet Connect 20Mbps | Symmetric Guaranteed Bandwidth Internet Access of 20Mbps | 220 | 0 |

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3.3 Wireless Internet

The Wireless LAN (Wi-Fi) service aims at the provision of Wi-Fi access services to external customers. AIA Wireless LAN is based on Access Points operating with 802.11 b/g/n/ac standards and controlled by a centralized management system accessible by our NOC (Network Operating Center).

Dedicated centralized equipment ensures Wi-Fi performance, improves coverage and enhances network security.

| | Wireless Internet | | | ce Fees € |
|-------------------------|-------------------------------|--|---------|-----------|
| Service Item Code | Service Name | Service Description | Monthly | One Time |
| WIOMPS | ATH Premium | Internet Access through common infrastructure for one or more simultaneous users Provided at no charge for all customers using the internet broadband service. | 40,63 | 0 |
| WI2MPS | ATH Premium Advanced 2Mbps | Internet Access with guaranteed bandwidth for one or more concurrent users including: • 1 Public IP • 1 Internet broadband (2Mbps) • 3 Data ports • Router hosting (1U) | 260,5 | 0 |
| WI4MPS | ATH Premium Advanced 4Mbps | Internet Access with guaranteed bandwidth for one or more concurrent users including: • 1 Public IP • 1 Internet broadband (4Mbps) • 3 Data ports • Router hosting (1U) | 549,5 | 0 |
| WI6MPS | ATH Premium Advanced 6Mbps | Internet Access with guaranteed bandwidth for one or more concurrent users including: • 1 Public IP | 789 | 0 |



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| | | 1 Internet broadband (6Mbps) 3 Data ports Router hosting (1U) | | |
|--------|-------------------------------|--|--|-----------------|
| WI8MPS | ATH Premium Advanced 8Mbps | Internet Access with guaranteed bandwidth for one or more concurrent users including: • 1 Public IP • 1 Internet broadband (8Mbps) • 3 Data ports • Router hosting (1U) | 1165,5 | 0 |
| WIPMPS | ATH Premium Private | Internet Access with guaranteed bandwidth and dedicated SSID for one or more concurrent users | Provided on sircumstanc discussion a | es upon further |

Note: one time fees might be applied depending on the necessity of any access point installation in your office



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4 Business Telephony Services

The Business Telephony service aims at the provision of telephony services to AIA's internal and external users. AIA Telephony network is based on Cisco IP Voice Infrastructure. CUCM is an ip-based platform within the enterprise that switches calls between users on local lines while allowing all users to share a certain number of external phone lines.

A 5-digit closed numbering plan is used for all the airport community users with Direct inward dialing (DID) characteristics. All DID extensions belong to the range of 3XXXX – 49999, while outside callers dial the numbers 21035 - as a public switched telephone network (PSTN) area code, which is a fixed-length set of digits forming the most-significant part of the dialing sequence to reach a telephone subscriber within the Airport.

The telephony system communication is an integral part of the airports operational communication systems and as such, the systems availability and capability will be part of the airport operational readiness requirements.

The Business Telephony Customers Support operates 24 hours a days, 365 days a year from experienced, highly skilled and knowledgeable personnel.

| | Telephony service | | | e Fees € |
|-------------------------|--|---|---------|----------|
| Service Item Code | Service Name | Service Description | Monthly | One Time |
| TSLIBA | Voice V-LAN Port | Voice Port Maintenance fee | 14,67 | 36,67 |
| TSLID1 | TELEPHONE SERVICE with Basic Device Cisco 7821 | Voice Line with Cisco 7821 Telephone Device | | 153,00 |
| TSLID2 | TELEPHONE SERVICE with Basic Device Cisco 7841 | Voice Line with Cisco 7841 Telephone Device | | 219,00 |
| TSLID3 | TELEPHONE SERVICE with Telephone Device Cisco 7861 | Voice Line with Cisco 7861 Telephone Device | | 237,00 |
| TSLID3 | TELEPHONE SERVICE with Telephone Device Cisco 8851 | Voice Line with Cisco 8851 Telephone Device | | 357,00 |
| TSOMD3 | Cisco Expansion Module for 8851 | Cisco IP phone Key Expansion Module for 8851 | | 294,00 |
| TSCCLA | Contact Center License | Contact Center License for Agents | 76,00 | |



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| TSCCLS | Contact Center License | Contact Superviso | | License | for | 66,00 | |
|--------|------------------------|----------------------|--------|---------|-----|--------|--|
| TSCCLR | Contact Center License | Contact | Center | License | for | 200,00 | |
| | | Remote A | Agents | | | 200,00 | |

5 Ground to Ground Communication (TETRA)

The Ground-to-ground service aims at the provision of terrestrial communication capabilities to AIA internal and external customers. The service is currently implemented through the use of TETRA (Terrestrial Trunked Radio) infrastructure and devices. TETRA is a set of standards developed by the European Telecommunications Standardization Institute (ETSI) that describes a common mobile radio communications infrastructure throughout Europe. This infrastructure is targeted primarily at the mobile radio needs of public safety groups (such as police and fire departments), utility companies, transportation and other enterprises that provide voice and data communications services.

| | Service description | Service fees |
|---------------|--|---------------------|
| | TETRA Voice Communication Services | |
| | Packages of Prepaid Airtime for group calls: | |
| | TETRA Group Voice 30 | |
| | TETRA Group Voice 60 | |
| | TETRA Group Voice 120 | |
| | Packages of Unlimited Airtime for group calls: | |
| TETRA Voice | TETRA 1 Group Unlimited Voice | Following OTE price |
| Communication | TETRA 2 Group Unlimited Voice | catalogue |
| Services | TETRA 3 Group Unlimited Voice | catalogue |
| | TETRA 4+ Group Unlimited Voice (*) | |
| | Additional Voice Packages: | |
| | Emergency TETRA call in talk groups (emergency call) | |
| | TETRA voice interrupt in talk groups (Voice Interrupt) | |
| | Emergency call to: 100,199,112,166,108 | |
| | TETRA bar incoming calls | |
| | TETRA bar outgoing calls | |
| | Caller identification | |



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| | Basic Packages: | |
|----------------------------------|--|---------------------------------------|
| TETRA Data | TETRA Data 3 MB Packet Data TETRA Data 22500 SDS TETRA Data 45000 SDS | |
| Communication Services (SDS & | Additional Data Packages: | Following OTE price catalogue |
| Packet Data) | TETRA Data 3 MB Packet Data TETRA Data 22500 SDS TETRA Data 45000 SDS TETRA PBX connection (120 users minimum) TETRA DMO | |
| TETRA Bundle Packages | TETRA Prepaid Bundle (120 'Airtime, Data DMO) TETRA Unlimited Bundle 4+ (unlimited Airtime 4+, Data DMO) | Following OTE price catalogue |
| Additional Tetra Services | TETRA - Desktop Installation Installation of a Desktop TETRA to an office TETRA - Vehicle Installation Installation of a TETRA in a vehicle TETRA- Antenna Installation | Following OTE price catalogue |
| | TETRA REPAIR | According to on every occasion repair |
| TETRA Terminals | MOTOROLA: | Following OTE price catalogue |

Note: Prices above do not include air-time fees

6 Air-to-Ground Services

The Air-to-ground service aims at the provision of wireless communication infrastructure between airline or handler ground personnel and their respective airborne vehicles.

The wireless system offers Airline companies the ability to communicate with their aircraft in a two - way mode (either transmitting from the ground to the aircraft or receiving from the aircraft to the ground). Through this communication, the Airline companies are able to send/receive requests from/to the aircraft crews and achieve a quick, robust and safe communication.

In the Athens International Airport air-to-ground communication services have been deployed through Radio over Internet Protocol (RoIP) technology.



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From the system point of view, it is essentially VoIP technology coupled with PTT (Push To Talk) functionality. To the user it can be implemented like any other radio network. With RoIP, at least one node of a network is a radio (or a radio with an IP interface device) connected via IP to other nodes in the radio network. The other nodes can be two-way radios, but could also be dispatch consoles either traditional (hardware) or modern (software on a PC).

| Air to Ground Services | | |
|---|----------------|--|
| Service Description | Service Fees € | |
| Air to ground, Monthly Support and maintenance services | 120 | |
| AG - Cabling for RCU & Infrastructure (Package 1) [M] | 85,11 | |

7 Datacenter Services

We offer Primary and/or DR Data Center Services to our clients including but not limited to flexible modular infrastructure (rack, cabling, cages, etc.), modular storage capacity, web hosting services, managed security services and cloud services. We combine workspaces, as DR sites or redundant offices by providing contact center & service desk services.

AIA's Data Center have built to the highes specifications and the provide ideal conditions for a reliable hosting of equipment and systems.

 $\textbf{Note:} \ \ \text{For any further information please contact your account manager.}$

8 Managed Security Services (MSS)

We offer managed security services related but not limited to firewall services, intrusion prevention, antivirus, remote user access, anti-spam, application control service, web filtering, secure remote connection, cloud sandboxing, anti-malware, as well as any other based on customers' requirmeents.

Note: For any further information please contact your account manager.

9 Flight Information Service

The Flight Information for displays service aims at the provision of flight information and other content (e.g. artwork, promotional material) through the combination of integrated display infrastructure and appropriate flight information processing functions. The service is implemented through the use of the Flight Information Display System (FIDS). FIDS consist of monitors that are deployed in designated public areas within the airport and provide a visual presentation of flight status and flight changes governed by specific business rules.



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| Flight Information Services | |
|---|-------------------|
| Service Description | Service Fees € |
| Flight Information Display System Service [M] | 73,37 |

Note: For any further information related to the provison and prices of FIDS monitors please contact your account manager

10 IT&T Support Services

| Technical Support per incident | |
|---------------------------------|------------------|
| Service Description | Service Fees |
| Help Desk and Technical Support | Based upon offer |

11 IT&T Cabling Services

| IT&T Cabling Services | |
|-----------------------|------------------|
| Service Description | Service Fees |
| IT&T Cabling Services | Based upon offer |

12 Provision of IT&T Consulting Services

IT&T BU, having capitalized its successful experience over the years, as a trustworthy infrastructure owner, operator, system integrator and digital services provider has acquired an in depth understanding of the Aviation and non-Aviation Business needs by exporting the company's experts know-how, aiming to offer Digital solutions, Data Center Services and ICT consultations from master planning and designing to full commissioning and deployment, either through its cloud infrastructure partners, or hosted on customers' premises by taking into account its particular requirements.

| Service Categories | Service Items |
|------------------------|--|
| Strategic & Consulting | Provision of IT&T Consulting Services based upon offer |